



CONSULTING

The Simple Plan

The secret to success is constancy to purpose
-Ben Franklin

Year In Review - What worked this year? What didn't work this year?

What are your top 3 goals for next year?

1.

2.

3.

Take each of your goals through the following process:

Result - What is the goal you want this year? Remember where there is emotion there is motion, tie emotion to each your top 3 goals.

Purpose — Purpose is more powerful than action, what makes it a MUST for you to achieve your result this year? If it's not a MUST it won't happen.



Action – What 3 massive action steps are you going to take toward your result in the next 30 days*?

1. _____
2. _____
3. _____

Obstacles - What obstacles might stand in your way from achieving your result?

Mindset – What has to happen for you to overcome the obstacles listed above?

Overcome – What 3 massive actions are you going to take toward overcoming your obstacles in the next 7 days?

1. _____
2. _____
3. _____

Commitment – START TODAY! What 3 action steps are you committed to taking TODAY toward achieving your results next year?

1. _____
2. _____
3. _____

*Notice your massive action items are for 30 days. Go through this process at least once a month to keep your Intended Desired Outcome (I.D.O.) top of mind and your purpose at the forefront of your actions.

Happy New Year!



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